

CASHIERS (\$24,490)

RETAIL SALESPERSONS (\$30,640)

SKILLS IN COMMON:

Customer Service, Customer Contact, Sales, Cash Handling, and Product Sales

RELATED JOBS:

Combined
Food
Preparation &
Serving
Workers, Inc.
Fast Food
(\$24,580)

Tellers
(\$30,050)

Driver, Sales
(\$29,740)

Sales Reps.,
Wholesale &
Manufacturing
(\$71,670)

Securities,
Commodities,
and Financial
Services Sales
Agents
(\$87,560)

NUMBER OF JOB POSTINGS OVER THE LAST SIX MONTHS:

5,100

660

2,542

8,757

1,475

ADDITIONAL SKILLS:

Food Service
Experience
Food Safety

Bank Secrecy
Act (BSA)
Cross Sell
Bank Deposits

Customer
Contact
Product Sales
Food Delivery

Outside Sales
Sales Goals
Prosp. Clients
Business
Development

Bank Secrecy Act
Nationwide
Mortgage
Licensing System
Prosp. Clients

REQUESTED EDUCATION / CERTIFICATION:

Food Handler
Certification
Food Service
Certification

Cash Handling
Certification

Driver's
License
Commercial
Driver's
License

Driver's
License; Many
occupations
require a BA
degree

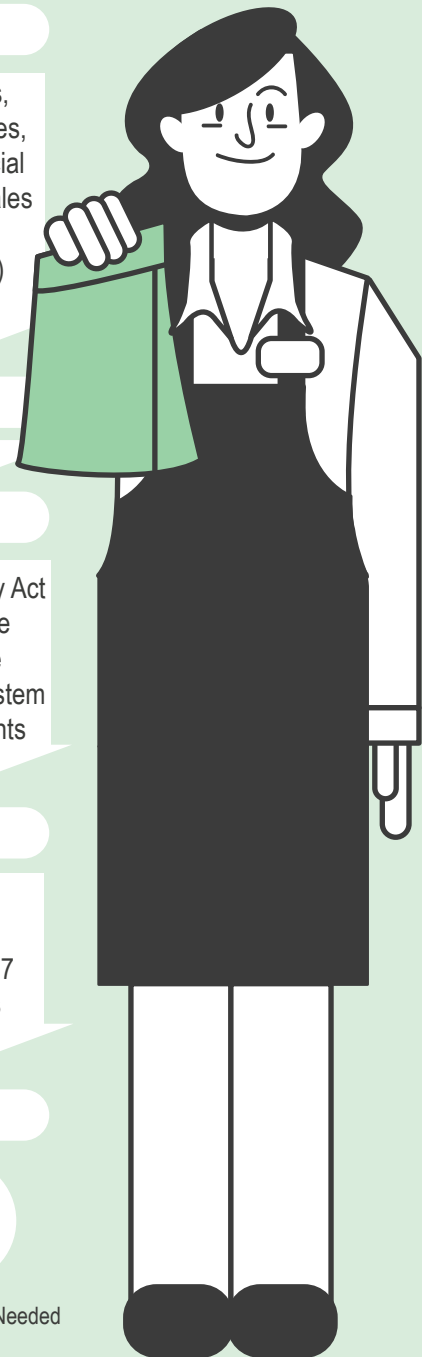
Mortgage
License
Series 6 & 7
Securities
License

TIME TO TRANSITION:



✓ Little or No Preparation Needed ! Some to Considerable Preparation Needed 📈 Considerable Preparation Needed

Average wage in parentheses. U.S. Bureau of Labor Statistics, 2020 Occupational Employment Statistics



SALES

Entry-level Sales occupations experience high turnover rates. Workers in these jobs may wish apply their skills to pursue the next step in their career pathway.

Several in-demand jobs share similar skills to *Cashiers* and *Retail Salespersons*. Some jobs with similar skills to these occupations, like *Fast Food Workers* and *Tellers*, are available with little to no additional training needed. Others, such as *Wholesale and Manufacturing Sales Representatives*, will require more training but have higher pay. Sales jobs have lower pay in low-skill occupations, but with experience and strong customer service skills, career advancement opportunities are available.

Data Sources: U.S. Bureau of Labor Statistics, 2020 Occupational Employment Statistics
Emsi/Burning Glass Technologies Labor/Insight, Online job postings in Missouri, Jul. 01, 2021 - Dec. 31, 2021.

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